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EMILY FRASER INCLUDED ON EXCLUSIVE LIST OF LGBTQ+ AND ALLIED REAL ESTATE SALES PROFESSIONALS

Ranking Sponsored by Realogy, Largest Full Service Real Estate Company in the U.S. and Champion of Inclusion and Social Change in Real Estate

<u>Pittsburgh, Penn. (September 9. 2021)</u> – The <u>LGBTQ+ Real Estate Alliance</u> recently unveiled its inaugural LGBTQ+ Real Estate Top Producers list, sponsored by residential real estate leader Realogy, which honors more than 200 individual agents and teams. The exclusive list was created with REAL Trends to become the industry's only recognition of top producing LGBTQ+ and ally members.

Emily Fraser, of Piatt Sotheby's International Realty in Pittsburgh, Penn., was named to the list having produced 36 transaction sides and \$8,489,460 in sales volume in 2020. She ranked 49 in transaction sides.

"We are proud to honor Emily Fraser and these incredible real estate professionals for their outstanding work in their markets," said **Ryan Weyandt**, CEO of the LGBTQ+ Real Estate Alliance. "Throughout the years, we have seen the LGBTQ+ and ally presence in the real estate industry increase exponentially. This representation is incredibly important as we know our community needs assistance in navigating the process, especially in overcoming discrimination - and/or the fear of it – along with concerns LGBTQ+ people have in being accepted in their new community or neighborhood. Our members, including Emily, are some of the most skilled professionals in the real estate industry and they understand these issues. They can naturally empathize with LGBTQ+ clients. Along with showcasing the best of the best in The Alliance, the list shows the LGBTQ+ community that our members are here to assist them when the time comes to buy or sell."

The LGBTQ+ Real Estate Alliance launched in October 2020 and has grown to more than 1,500 members and 50+ chapters across the U.S., Canada and Puerto Rico. <u>The membership directly is available here</u>.

To learn more about Emily's business, visit www.shop412homes.com.

Below follows the LGBTQ+ Real Estate Top Producers list:

INDIVIDUAL SIDES

Rank	Name	Company	City, State	Sides
1	Shirley Gary	Engel & Völkers Buckhead Atlanta	Atlanta, GA	621
2	Paul Bryant	PRIME Real Estate Group	Hoboken, NJ	118
3	Amy Ruzick	RE/MAX Results	Minneapolis, MN	105
4	Robert Dawson	Berkshire Hathaway HomeServices Dawson Ford Garbee & Co	wson Ford Garbee & Co	
5	Melinda Elmer	Century 21 Masters	Long Beach, CA	87.25
6	Tracy Kasper	Berkshire Hathaway HomeServices Boise, ID Silverhawk Realty		76
7	Blair Myers	Better Homes and Gardens Real Estate Metro Brokers	Macon, GA	73
8	Eric Kucifer	RE/MAX Marketplace	Oak Creek, WI	70
9	Jeremy Fain	Greenwood King Properties	Houston, TX	69
10	Joshua Coon	Park Hill Realty Group	Kingsport, TN	68
		Berkshire Hathaway HomeSevices McNelis Group Properties	Solomons, MD	67
Roman Novian		Coldwell Banker Jim Stewart, Realtors	Waco, TX	67
13	Elyse Riley	Riley Real Estate	Springfield, MO	63
14	Wendy Wilson	Engel & Völkers Bozeman	Belgrade, MT	62
15	David Dorman	Century 21 Professional Group	Ocoee, FL	60
16	Paul Chan	Modern Family Realtor	San Diego, CA/Toronto, ONT	58
17	Brian Copeland	Doorbell Real Estate	Nashville, TN	57
	Jessica Sullivan	RE/MAX Real Estate Associates	Terre Haute, IN	57
19	Steven Porzio	Coldwell Banker Realty	Spring Lake, NJ	56
	Geoff Hamill	Wheeler Steffen Sotheby's International Realty	Claremont, CA	56
21	Marcie Bolt	Engel & Völkers Melbourne Beachside	Melbourne, FL	54
22	Travis Callstrom	RE/MAX Advantage Plus	Minnetonka, MN	53
	Adriana Rodriguez	Keller Williams City-View	San Antonio, TX	53
24	Dallas Ackley	Compass	Orlando, FL	52.6
25	Amber Fawcett	RE/MAX Tri Star	Knoxville, TN	52
26	Joseph Poletto	Keller Williams Jacksonville Realty	eller Williams Jacksonville Realty Jacksonville, FL	
27	Geoff Hamill	eoff Hamill Wheeler Steffen Sotheby's International Realty		51.47
28	Nick Libert	EXIT Strategy Realty	Chicago, IL	51

29	Herman Chan	Golden Gate Sotheby's International Realty	Berkeley, CA	49
30	Lee Robinson	Robinson Sotheby's International Realty	Florence, KY	47.31
31	Wendy Storch	Sotheby's International Realty	Oakland, CA	47.25
32	Barry Kramer	Better Homes and Gardens Real Estate Choice Realty	Scarsdale, NY	47
	Ben Lee	Ben Lee Properties at Coldwell Banker	ms Steven Burk Realtor Tampa, FL	
34	Steven Burk	Keller Williams Steven Burk Realtor	Tampa, FL	46
35	Caitlin Jones	RE/MAX Realty Unlimited	Brandon, FL	45
36	Jennifer Schumacher	Russ Lyon Sotheby's International Realty	Gilbert, AZ	44
	Debbie Barrera	Realty Austin	Austin, TX	44
38	Tiffani Reynolds	Keller Williams Signature Realty	Katy, TX	43
	Jeremy Scott Fisher	Compass	Chicago, IL	43
40	Middy Matthews	The More Group	Ann Arbor, MI	42
	Cheryl Smith	Equity Mid-Atlantic Real Estate	Ashburn, VA	42
42	Bonnie Roseman	Living Room Realty	Portland, OR	41
43	Terry Behal	NextHome Realty Professionals	Fort Lauderdale, FL	40
44	Eric Manherz	Royal LePage	Ottawa, Canada	37.5
45	Elizabeth Smith	RE/MAX Results	St. Louis, MO	37
	Kale Corey	Compass	Bellevue, WA	37
	Dwayne Leatherwood	ERA Live Moore Real Estate	Raleigh, NC	37
	Roxann Taylor	Engel & Völkers Dallas Southlake	Miami, FL	37
49	Emily Fraser	Piatt Sotheby's International Realty	Pittsburgh, PA	36
	Babs De Lay	Urban Utah Homes & Estates	SLC, UT	36
51	Lee Pfund	Village Real Estate	Nashville, TN	35
52	Ken Elder	Long Realty Uptown	Phoenix, AZ	33
53	Jeremy Fisher	Realty Austin	Austin, TX	32
54	Traci Maurer	Coldwell Banker Schmidt	Westlake, OH	31
55	Jessa Walsh	Intero Real Estate Services	San Jose, CA	30
56	Stefan Jezycki	eXp Realty	Incline Village, CA	29
	Jason Morton	Premier South Real Estate	Huntersville, NC	29
58	Angela Boyer-Stump	Sotheby's International Realty Bridgehampton Brokerage	Bridgehampton, NY	28.75
59	Carla Coshow	Coshow Real Estate Group	San Diego, CA	28
	Lorin Culver	Coldwell Banker Realty	Bethesda, MD	28
61	J. D'Ann Melnick	City Chic Real Estate	Washington, DC	27
	Jeff Morabito	Keller Williams Realty Atlanta Buckhead	Atlanta, GA	27
63	Garrett Chan	Compass	Pasadena, CA	26

	David Merrick	Coldwell Banker Bain	Vancouver, WA	26
	Nicole Moore	Moore Integrity Team	Greenfield, MA	26
66	6 Tiffany Featherstone Realty One Group Ph		Phoenix, AZ	25
	Heather Macpherson Realty One Group		Phoenix, AZ	25
	David Shotwell	Compass	Washington, DC	25
	Timothy Tobish	The Collective	Los Angeles, CA	25
	Dean Tompkins	Keller Williams Biltmore Partners	Los Angeles, CA	25

INDIVIDUAL SALES VOLUME

Rank	Name	Company	City, State	Volume (\$Million)
1	Shirley Gary	Engel & Völkers Buckhead Atlanta	Atlanta, GA	\$121.2
2	Ben Lee	Coldwell Banker Realty	Beverly Hills, CA	\$119.6
3	Wendy Storch	Sotheby's International Realty	Oakland, CA	\$113.6
4	Angela Boyer-Stump	Sotheby's International Realty Bridgehampton Brokerage	Bridgehampton, NY	\$86.9
5	Herman Chan	Golden Gate Sotheby's International Realty	Berkeley, CA	\$66.3
6	Geoff Hamill	Sotheby's International Realty	Claremont, CA	\$52.7
7	S. A.		\$47.5	
8			\$47.0	
9	Chris McNelis Berkshire Hathaway HomeServices Solomons, MD McNelis Group Properties		\$41.4	
10	Geoff Hamill Wheeler Steffen Sotheby's International Claremont, CA Realty		\$41.3	
11	Paul Bryant	PRIME Real Estate Group	Real Estate Group Hoboken, NJ \$	
12	Steven Porzio	Coldwell Banker Realty	Spring Lake, NJ	\$32.5
13	Lee Robinson	Robinson Sotheby's International Realty	Florence, KY	\$32.4
14	Jessa Walsh	Intero Real Estate Services	San Jose, CA	\$30.2
15	Dan Slaughter	Vanguard Properties	San Francisco, CA	\$29.8
16	Amy Ruzick	RE/MAX Results	Minneapolis, MN	\$29.4
17	Paul Chan	Modern Family Realtor	San Diego, CA/Toronto, ONT	\$27.5
18	David Ayerdi	Sotheby's International Realty	San Francisco, CA	\$26.1
19	Lisa Morgan	John L. Scott Bellevue Main	Renton, WA	\$25.8
20	Tracy Kasper Berkshire Hathaway HomeServices Boise, ID Silverhawk Realty		\$25.7	
21	Stefan Jezycki	eXp Realty	Incline Village, CA	\$25.2
22	Robert Dawson	Berkshire Hathaway HomeServices Dawson Ford Garbee & Co	Ashburn, VA	\$25.1

23	Tiffany Featherstone	Realty One Group	Phoenix, AZ	\$24.5
24	Timothy Tobish	The Collective	Los Angeles, CA	\$24.5
25	Dean Tompkins	Keller Williams Biltmore Partners	Los Angeles, CA	\$24.5
26	Richard Stanley	Coldwell Banker Realty	Los Angeles, CA	\$24.3
27	Brian Copeland	Doorbell Real Estate	Nashville, TN	\$24.2
28	Garrett Chan	Compass	Pasadena, CA	\$23.6
29	Bonnie Roseman	Living Room Realty	Portland, OR	\$22.5
30	Cheryl Smith	Equity Mid-Atlantic Real Estate	Ashburn, VA	\$21.9
31	David Shotwell	Compass	Washington, DC	\$21.6
32	Wendy Wilson	Engel & Völkers Bozeman	Belgrade, MT	\$21.3
33	Vanessa Gamp	Corcoran Global Living	San Francisco, CA	\$20.9
34	Jeremy Fain	Greenwood King Properties	Houston, TX	\$20.4
35	Marcie Bolt	Engel & Völkers Melbourne Beachside	Melbourne, FL	\$20.3
36	Kevin Kropp	Vanguard Properties	San Francisco, CA	\$20.1
37	Jennifer Schumacher	Russ Lyon Sotheby's International Realty	Gilbert, AZ	\$19.2
38	David Dorman	Century 21 Professional Group	Ocoee, FL	\$19.2
39	Kale Corey	Compass	Bellevue, WA	\$18.6
40	Jeremy Scott Fisher	Compass	Chicago, IL	\$18.3
41	Travis Callstrom	RE/MAX Advantage Plus	Minnetonka, MN	\$18.2
42	Roman Novian	Coldwell Banker Jim Stewart, Realtors	Waco, TX	\$17.4
43	Debbie Barrera	Realty Austin	Austin, TX	\$17
44	Dwayne Leatherwood	ERA Live Moore	Raleigh, NC	\$16.9
45	Nick Libert	EXIT Strategy Realty	Chicago, IL	\$16.8
46	Adriana Rodriguez	Keller Williams City-View	San Antonio, TX	\$16.6
47	Terry Behal	NextHome Realty Professionals	Fort Lauderdale, FL	\$16
48	Dallas Ackley	ERA Grizzard Real Estate	Orlando, FL	\$15.6
49	Babs De Lay	Urban Utah Homes & Estates	Salt Lake City, UT	\$15.4
50	Sean Morris	Morris & Associates	Bellevue, WA	\$14.9
51	Eric Manherz	Royal LePage	Ottawa, ONT	\$14.9
52	J. D'Ann Melnick	City Chic Real Estate	Washington, DC	\$14.8
53	Steven Burk	Keller Williams Steven Burk Realtor	Tampa, FL	\$14
54	David Merrick	Coldwell Banker Bain	Vancouver, WA	\$13.8
55	Marc Dickow	Core7 Real Estate	San Francisco, CA	\$13.6
56	Carla Coshow	Coshow Real Estate Group	San Diego, CA	\$13.5
57	Eric Kucifer	RE/MAX Marketplace	Oak Creek, WI	\$13.2
58	Lorin Culver	Coldwell Banker Realty	Bethesda, MD	\$12.6
59	Barry Kramer	Better Homes and Gardens Real Estate Choice Realty	Scarsdale, NY	\$12.2
60	Middy Matthews	The More Group	Ann Arbor, MI	\$12

61	Jeff Morabito	Keller Williams Realty Atlanta Buckhead	Atlanta, GA	\$12
62	Lee Pfund	Village Real Estate	Nashville, TN	\$11.9
63	Eileen O'Reilly	O'Reilly Property Group	Burlingame, CA	\$11.8
64	Joseph Poletto	Keller Williams Jacksonville Realty	Jacksonville, FL	\$11.7
65	Amber Fawcett RE/MAX Tri Star K		Knoxville, TN	\$11.6
66	Ken Elder	Long Realty Uptown	Phoenix, AZ	\$11.4
67	Caitlin Jones	RE/MAX Realty Unlimited	Brandon, FL	\$11.1
68	Stacey Barton	RLAH Real Estate	Washington, DC	\$10.7
69	Blair Myers	Better Homes and Gardens Real Estate Metro Brokers	Macon, GA	\$10.3
70	Brad Davis	Keller Williams Greater Seattle	Seattle, WA	\$10.3
71	Jeremy Fisher	Realty Austin	Austin, TX	\$10.2
72	Christopher Spade	Keller Williams San Diego Metro	San Diego, CA	\$10.1
73	 		Charlotte, NC	\$10.0

TEAM SIDES

Rank	Team Lead	Team Name	Company	City, State	Sides
1	Michael Zinicola	The EZ Sales Team	Keller Williams Citywide	Westlake, OH	1,356.50
2	Mark Pattison	PorchLight Realty Team	eXp Realty	San Diego, CA	407
3	Chris Schlenkerman	Collaborative Home Sales Group	RE/MAX Crossroads	Rocky River, OH	269
4	Jeff Anderson	Anderson Real Estate Group	eXp Realty	Long Beach, CA	206.35
5	Darin Stephens	Stone and Story Real Estate Group	Stone and Story Real Estate Group	Topeka, KS	204
6	Michael Patterson	The MD Home Team	RE/MAX IKON	Timonium, MD	194
7	Seth Task	Task Team	Professional Realty	Moreland Hills, OH	177
8	Angie Ripley	Ripley Associates	Engel & Völkers Kansas City - Leawood	Leawood, KS	170
9	John Whitesell	Team Whitesell	Keller Williams Atlantic Partners	St. Augustine, FL	163.6
10	Michael Kaslow	Michael Kaslow Team	Keller Williams Realty Integrity Gates	Minneapolis, MN	154.2
11	Bob McCranie	Texas Pride Realty Group	HomeSmart Stars	Plano, TX	146
12	Simon Westfall-Kwong	Simon Westfall-Kwong Real Estate Group	Keller Williams Premier Properties	Short Hills, NJ	117.5
13	Tim Hur	Tim Hur and Helen Nguyen Team	Point Honors and Associates, Realtors	Duluth, GA	117

14	Luke Volz	Luke Volz Real Estate Group	Realty One	Conroe, TX	108
15	Joshua Baumgardner	The Alliance Group	TTR Sotheby's International Realty	McLean, VA	103
	Grant Muller	Grant Muller Group	Spaces Real Estate	Denver, CO	103
17	Heather Stotts	The Hustle and Heart Group	Keller Williams Realty	Seminole, FL	92
18	Melinda Elmer	The Elmer Team	Century 21 Masters	Long Beach, CA	87
	Steve Kettelle	The Steve Kettelle Team	Keller Williams Realty	Pine City, NY	87
20	Cassie Lamoureux	The Cassie Lamoureux Group	Keller Williams Realty	Ocoee, FL	86.65
21	Brandon Prewitt	The Prewitt Group	RE/MAX Metro Plus	Columbus, OH	83
22	Larry Bammer	Stubbs & Bammer Luxury Group	First Team Real Estate	Laguna Hills, CA	72
	Jeremiah Kobelka	The JFK Living Team	Keller Williams Cherry Hill	Haddon Township, NJ	72
24	Octavius Smiley-Humphries	The Smiley Group	Flex Realty	Durham, NC	66
25	Gregg Klar	Gregg's Team	Keller Williams Village Square Realty	Austin, TX	65
	James Meyer	Meyer & Dial of Cutler Real Estate	Cutler Real Estate	Columbus, OH	65
27	Tony Mattar	HomeCo Chicago	HomeCo Chicago	Chicago, IL	55
28	Richard Woods	Woods Real Estate	Woods Real Estate Services	San Diego, CA	54
29	Chris Clark	Chris Clark Team	Compass	Oakland, CA	52
	Lisa Morgan	KeySeekers Team	Mainframe Real Estate	Orlando, FL	52
32	Sam Olson	The Olson Group	RE/MAX Gold	Reno, NV	47.5
32	Shawn Layton	The Central Florida Home Boys	Keller Williams at the Parks	Orlando, FL	46
33	Greg Gorman	Team Paradise	John R. Wood Properties	Naples, FL	44
	Christopher Suranna	Metro DC Houses	RLAH Real Estate	Washington, DC	44
35	Kent Dover	Dover + McAdams	Coldwell Banker RPM Group	Hot Springs, AR	43
36	Ben Laube	Ben Laube Homes	eXp Realty	Maitland, FL	42

TEAM VOLUME

Rank	Team Lead	Team Name	Company	- 10, - 10.00	Volume (\$ Million)
1	Michael Zinicola	The EZ Sales Team	Keller Williams Citywide	Westlake, OH	\$307.6

2	Mark Pattison	PorchLight Realty Team	eXp Realty	San Diego, CA	\$217.7
3	Jeff Anderson	Anderson Real Estate Group	eXp Realty	Long Beach, CA	\$148.1
4	Simon Westfall-Kwong	Simon Westfall-Kwong Real Estate Group	Keller Williams Premier Properties	Short Hills, NJ	\$101.8
5	Joshua Baumgardner	The Alliance Group	TTR Sotheby's International Realty	McLean, VA	\$90.3
6	Chris Schlenkerman	Collaborative Home Sales Group	RE/MAX Crossroads	Rocky River, OH	\$65
7	Grant Muller	Grant Muller Group	Spaces Real Estate	Denver, CO	\$62.7
8	Brett Caviness	The Caviness Group	Compass	Menlo Park, CA	\$59.8
9	Larry Bammer	Stubbs & Bammer Luxury Group	First Team Real Estate	Laguna Hills, CA	\$54.3
10	Chris Clark	Chris Clark Team	Compass	Oakland, CA	\$53.5
11	Angie Ripley	Ripley Associates	Engel & Völkers Kansas City- Leawood	Leawood, KS	\$50
12	Michael Kaslow	Michael Kaslow Team	Keller Williams Realty Integrity Gates	Minneapolis, MN	\$47.9
13	John Whitesell	Team Whitesell	Keller Williams Atlantic Partners	St. Augustine, FL	\$47.1
14	Michael Patterson	The MD Home Team	RE/MAX Ikon	Timonium, MD	\$45.8
15	Tim Hur	Tim Hur and Helen Nguyen Team	Point Honors and Associates, Realtors	Duluth, GA	\$41.9
16	Richard Woods	Woods Real Estate	Woods Real Estate Services	San Diego, CA	\$40.0
17	Seth Task	Task Team	Professional Realty	Moreland Hills, OH	\$39.5
18	Darin Stephens	Stone and Story Real Estate Group	Stone and Story Real Estate Group	Topeka, KS	\$37.7
19	Gregg Klar	Gregg's Team	Keller Williams Village Square Realty	Austin, TX	\$34.5
20	Kenny Gong	Willowmar Team	Compass	San Francisco, CA	\$34.1
21	Greg Gorman	Team Paradise	John R. Wood Properties	Naples, FL	\$34.1
22	Bob McCranie	Texas Pride Realty Group	HomeSmart Stars	Plano, TX	\$30.9
23	Heather Stotts	The Hustle and Heart Group	Keller Williams Realty	Seminole, FL	\$27
24	Luke Volz	Luke Volz Real Estate Group	Realty One	Conroe, TX	\$26.9
25	James Meyer	Meyer & Dial	Cutler Real Estate	Columbus, OH	\$26.9
26	Cassie Lamoureux	The Cassie Lamoureux Group	Keller Williams Classic Realty	Ocoee, FL	\$25.7
27	Dave Gervase	Reside Oceanside Team	Keller Williams Professionals	Ft. Lauderdale, FL	\$25.2
28	Brandon Prewitt	The Prewitt Group	RE/MAX Metro Plus	Columbus, OH	\$22.8
29	Tony Mattar	HomeCo Chicago	HomeCo Chicago	Chicago, IL	\$21.5

30	Octavius Smiley-Humphries	The Smiley Group	Flex Realty	Durham, NC	\$21.1
31	Jeremiah Kobelka	The JFK Living Team	Keller Williams Cherry Hill	Haddon Twp., NJ	\$20.9
32	Sam Olson	The Olson Group	RE/MAX Gold	Reno, NV	\$18.9
33	Thomas Downing	The Thomas Downing Group	@properties	Winnetka, IL	\$17.6
34	Thomas Janis	Brackett Janis Group	Engel & Völkers By The Sea	Gloucester, MA	\$17.3
35	Christopher Suranna	Metro DC Houses	RLAH Real Estate	Washington, DC	\$16.8
36	Kent Dover	Dover + McAdams	Coldwell Banker RPM Group	Hot Springs, AR	\$16
37	Ben Laube	Ben Laube Homes	eXp Realty	Maitland, FL	\$15.5

About LGBTQ+ Real Estate Alliance

The LGBTQ+ Real Estate Alliance is a 501(c)6 non-profit dedicated to empowering the LGBTQ+ community on the path to homeownership as we also advocate on behalf of the community on housing issues. The Alliance, founded in June 2020, is an all-inclusive organization that works to improve the professional lives of its members through a public-facing Alliance Referral Community. The Alliance began accepting members in October 2020 and has more than 50 chapters in the U.S., Canada and Puerto Rico. For more information visit <u>realestatealliance.org</u>.